Alibaba.com Gold Plus Supplier



Assessment Report

Presented to

Jiaxing Zhiyue Rubber & Plastic Co., Ltd.

嘉兴智悦橡塑有限公司

Gold Supplier & Assessed Company						
Relationship:	☐ Kindred between Owners ☐ Cooperation Partner					
Company Address	No.12, Shanying Road, Huimin Street, Jiashan County, Jiaxing					
Company Address	City, Zhejiang Province, China					
City / Country:	Jiaxing / China					
Consigner of Assessment:	Alibaba					
Gold Supplier Member ID:	jxzhiyue					
Gold Supplier Company Name:	Jiaxing Zhiyue Rubber & Plastic Co., Ltd.					
Contact Person:	Ms. Wei Yang					
Phone Number:	0086-15381256088					
Fax Number:	0086-573-84061933					
Email:	cherryning@rubber-wheels.com					
Website Address (URL):	http://generatorwheel.en.alibaba.com					

Service Provided by SGS Report No.: 20152114_P+T







20152114 P+T

12/Mar./2020

Nemo Hu

Sam Wang

Assessment Type	Production & Trade Assessment	
Report Date:	12/Mar./2020	
Validity Period:	13/Mar./2020 12/Mar./2021	

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Report No.: 20152114_P+T

Important Notes:

Report Number:

Date of Assessment:

Assessor's Name:

Reviewed By:

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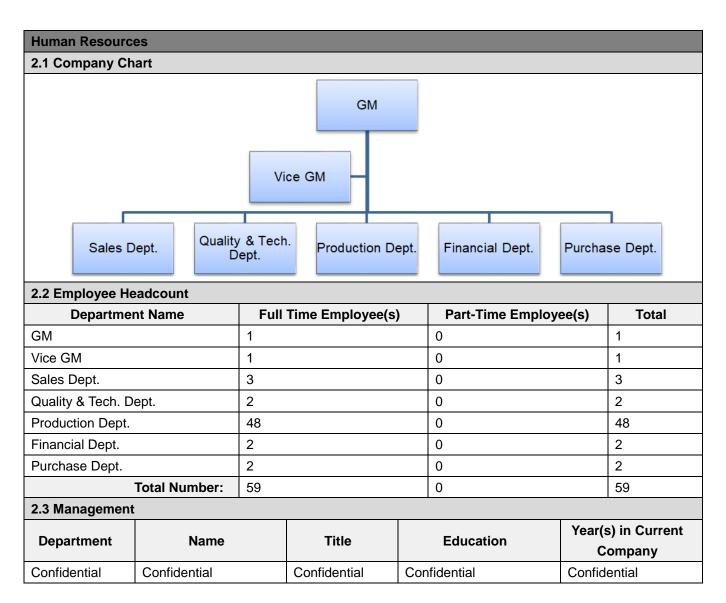
Section 1: Company Overview

Company Overview						
1.1 Legal Validity						
Does the company have a valid	No. □ No.	Business License	91330421065633			
business license?	⊠ Yes □ No	Number:	271K			
Voor Fatablished	10/Apr/2012	Validity Period:	10/Apr./2013			
Year Established:	10/Apr./2013		31/Dec./2049			
Export Experience:	7	Industry Experience:	7			
Registered Address:	No.12, Shanying Road, Huim Province, China	nin Street, Jiashan County, J	liaxing City, Zhejiang			
Company Address:	No.12, Shanying Road, Huim Province, China	nin Street, Jiashan County, J	liaxing City, Zhejiang			
Is it listed company?	☐ Yes ☒ No	Company Stock Code	N/A			
Annual review conducted by		Reviewed By:	Jiashan Marketing			
the Industrial & Commercial			Supervision			
Bureau?			Authority			
Registered Capital:	RMB 15,500,000					
Corporate Representative:	Ms. Meihua Chen					
Industry:	Bus Wheels & Tires					
Business Type:	☐ Manufacturer ☐ Trading Company ☒ Manufacturer & Trading					
Визшезз туре.	Company					
	□ Private Owner □ Public Company □ Joint Venture					
Type of Ownership:	☐ Stated Owned ☐	Sole Proprietorship	Other			
Products /Service:	Rubber Wheel; Plastic Whee					
1.2 Company Building Informati	on					
Certification Type:						
		ease Agreement	tory Officer Claimed			
Total Building Size: 8,						
• · · · · · · · · · · · · · · · · · · ·	2					
Office Size:	<u>m²</u>					

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Section 2: Human Resources



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Section 3: Current Export Situation

Cu	Current Export Situation							
Th	ere is/are2	foreign tra	di	ng employ	ee(s) in the	company.		
	Working Experience	orking Experience Headcount Acce		epted	Listening &	Reading &		
	Working Experience	Tieaucount		Lang	juage	Speaking	Writing	
	Over 30 Years	0		English		Yes	Yes	
	21-30Years	0		N/A		N/A	N/A	
	11-20 Years	0		N/A		N/A	N/A	
	6-10 Years	1		N/A		N/A	N/A	
	2-5 Years	1		N/A		N/A	N/A	
	Less than 2 years	0		N/A		N/A	N/A	
Do	es the company have a v	alid export license	?		⊠ Yes	☐ No		
Ex	port License Registration	n No.:			02270938			
To	tal Revenue (Previous Y	ear):			Confidential			
Total Export Revenue (Previous Year):			Confidential					
Estimated Export Revenue (Current Year):				Confidential				
Trade Agents Employed Overseas:					☐ Yes ☐ No			
Nearest Port:				Shanghai Port, Ningbo Port				
Ac	cepted Payment Terms				□ FOB □ CIF □ EXW □ CFR			
						☑ T/T	Credit Card	
Ac	cepted Payment Type:				☐ Cash ☐ West Union ☐ Money Gram			
					☐ Paypal ☐ Moneybooker			
Αv	erage lead time from prod	luct order confirma	ati	on to prod	luction delive	ery (products exi	iting the factory):	
	Product C	Category			Num		Unit	
Ru	bber Wheel				15 days		days	
Pla	astic Wheel				15		days	
Αv	erage Sampling Time							
Product Category			Lead Time					
Rubber Wheel				2 weeks				
Plastic Wheel				2 weeks				
Th	e Shortest Sampling Time							
	Product C	Category			Shortest Lead Time			
Ru	bber Wheel				2 weeks			

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Section 4: Export Business Capacity

Export Business Capacity									
4.1 Market Distribution	n (Previou	ıs 12 Months)							
Market		Main Product(s)	Rever	ue (USD)	Total Revenue (%)				
North America	Rubbe	r Wheel, Plastic Wheel	Confid	ential	40				
South America	Rubbe	r Wheel, Plastic Wheel	Confid	ential	8				
Eastern Europe	Rubbe	r Wheel, Plastic Wheel	Confid	ential	7				
Southeast Asia	Rubbe	r Wheel, Plastic Wheel	Confid	ential	5				
Africa	N/A		0		0				
Oceania	N/A		0		0				
Mid East	Rubbe	r Wheel, Plastic Wheel	Confid	ential	15				
Eastern Asia	Rubbe	r Wheel, Plastic Wheel	Confid	ential	5				
Western Europe	Rubbe	r Wheel, Plastic Wheel	Confid	ential	5				
Central America	N/A		0		0				
Northern Europe	N/A		0		0				
Southern Europe	Rubbe	r Wheel, Plastic Wheel	Confid	ential	2				
South Asia	Rubbe	r Wheel, Plastic Wheel	Confid	ential	3				
Domestic Market	Rubbe	r Wheel, Plastic Wheel	Confid	ential	10				
4.2 Main Clients									
Client Name		Main Product(s)		Total Revenue (%)					
Confidential		Confidential		Confidential					

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Section 5: Production Capacity

Production Capacity									
5.1 Annual Production	Capacity (P	revious Year)							
Rubber Wheel: 1,800,000) pcs, Plasti	c Wheel: 1,100,	000 p	ocs					
5.2 Production Capacity	/								
Product Name		Production	Line	Capacity	Actua	l Units Produced (Previous Year)		
Rubber Wheel		170,000 pcs p	er mo	onth	1,800,	1,800,000 pcs			
Plastic Wheel 100,00			er mo	onth	1,100,	000 pcs			
5.3 Production Machine	ery								
Machine Name	Brand	& Model No.	del No. Quan		Number	of Year(s) Used	Condition		
Mixing Machine	N/A		1		4		Acceptable		
Plastic Injection Machine	SB3300	J6	7		5		Acceptable		
Vulcanizing Machine-1	N/A		12		4		Acceptable		
Vulcanizing Machine-2	N/A		1		7		Acceptable		
Refining Machine	N/A		1		7		Acceptable		
Rubber Extruder	N/A		1		1		Acceptable		
5.4 Testing Machinery									
Machine Name	Brand	& Model No.	Quantity		Number	of Year(s) Used	Condition		
Vulcanizing Machine	N/A		1		4		Acceptable		
Tensile Testing Machine	N/A		1		4		Acceptable		
Load Capacity Measuring	N/A		1		4		Acceptable		
Machine	14/73	•			т		Лосоргавіс		
5.5 Subcontractors				1					
Subcontractor Name	Product	Subcontracted	d	Volume	Supplied	Cooperation P	eriod (Years)		
N/A	N/A			N/A		N/A			
5.6 if the factory has tes	sting capab	ility(including		☐ Yes		☑ No			
qualified staff, equipme									
by any orgnization&am	p; 3rd parti	es & clien	t)						
5.7 Subcontractors Typ	е			☐ Order outsourcing					
				☐ Process outsourcing					
				No need to outsource					
5.8 Equipment Number				N/A					
5.9 Production Line Nu	mber			N/A					
5.10 Work Instruction				Yes		No No			
5.11 Clear Production P				Yes		No No			
5.12 Production Manage				Yes		No No			
5.13 Production Contro	i Capability			☐ Yes	<u> </u>	☑ No			

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Section 6: Quality Assurance

Quality Assu	Quality Assurance										
6.1.1 Quality	Management	System Ce	rtification								
Certificatio	n Certi	fied By	Certificat	e No.	ı	Business Sco	ре	Validity Date			
N/A	N/A		N/A			N/A		N/A			
6.1.2 Produc	t Certification										
Certificatio	n Certi	fied By	Certificat	e No.	ı	Product Name & M	odel No.	Validity Date			
N/A	N/A		N/A			N/A N/A					
6.2 Testing R	Report										
Certificatio	n Certi	fied By	Certificat	e No.	ı	Product Name & Model No.		Validity Date			
N/A	N/A		N/A			N/A		N/A			
6.3 Quality C	ontrol Manag	ement									
Item		Content				Observation	ns /Comm	ents			
Is there quality control on all production				ion	со	Yes, all production ling ntrol Yes, some production					
Cicii	lines?				control No						
6.3.2	Do the QA/QC inspectors work independently from the production line?					Yes No					
6.3.3	.3 Who does the QC/QA Manager /Supervisor report to?				GM Mr. Meihua Chen						
6.3.4	How many Q	A/QC inspec	ctors in total	l?	2						
No. of Employ	yees in Each P	roduction Li	ne:								
Product	ion Line	Sup	ervisor		No. of Operators No. of In-line QC/QA						
Workshop		4			44		2				
6.3.5 Average	Guarantee Ti	me									
	Product C					Guarar	itee Time				
0					0						
6.3.6 The Lor	ngest Guarante	e Time									
	Product C	ategory				Guara	ntee Time				
0					0						
6.3.7Are there	e any specific i	nspection st	andards an	d	\boxtimes	Yes					
guidelines/red	cords of workflo	ow?									
6.4 Supplier	Management										
Item		Content				Observations	/Commen	ts			
6.4.4	Does the com	npany have	a		Yes						
6.4.1	supplier assessment procedure?				No						

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	Does the company have an	⊠ Yes						
6.4.2	updated list of approved	☐ No)					
	suppliers?							
	Has the company established and		es, with written standard procedures					
	implemented a standard	☐ Ye	es, with written procedure but lack of consistent					
6.4.3	procedure for purchasing contract	standa	·					
	review and approval?		0					
		⊠ Ye	es, assessment reports are available for more than 3					
		years	,					
		l <u>*</u>	es, assessment reports are available for the last 1-3					
6.4.4	Does the company keep its	years	·					
	supplier assessment reports?	☐ Ye	es, assessment reports are available for the previous					
		12 mo						
		☐ No	0					
			es, the purchasing document includes all the					
	Are the company's purchasing	inform	nation required					
6.4.5	documents sufficient to ensure	☐ Ye	es, however the purchasing document includes					
	product safety control and their	incom	plete information					
	customers' requirements?	☐ No	□ No					
	le there a procedure to conduct		es, with clear standard and written inspection records					
C 4 C	Is there a procedure to conduct	☐ Ye	es, with inspection records but no procedures					
6.4.6	random product inspections after final packaging?	☐ Ye	es, with procedures but no inspection records					
	i iinai backadiido <i>r</i>							
	mai paolaging.	☐ No	o, inspections are not necessary					
6.5 After Sale	<u> </u>	□ No	o, inspections are not necessary					
6.5 After Sale	<u> </u>	No	Observations /Comments					
	es Service Content	No						
Item	Content Is customer feedback, including	No.	Observations /Comments					
	es Service Content	No	Observations /Comments Yes, with a standard feedback form and records					
Item	Content Is customer feedback, including complaints, clearly recorded and	No	Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records					
Item	Content Is customer feedback, including complaints, clearly recorded and	No.	Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records					
Item 6.5.1	Content Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for	No.	Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No					
Item	Content Is customer feedback, including complaints, clearly recorded and maintained?	No.	Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures					
Item 6.5.1	Content Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for	No.	Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No					
6.5.1 6.5.2	Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective active.		Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No Yes					
Item 6.5.1	Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for handling customer complaints?		Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No Yes No					
6.5.1 6.5.2	Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective actisystem in place?		Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No Yes No Yes Yes No					
6.5.1 6.5.2	Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective actisystem in place? Can finished/packaged products be		Observations /Comments ☐ Yes, with a standard feedback form and records ☐ Yes, with a standard feedback form but no records ☐ Yes, with records but no standard feedback form ☐ No ☐ Yes, with clear procedures and written records ☐ Yes, with clear procedures but no written records ☐ Yes, with written records but no clear procedures ☐ No ☐ Yes ☐ No ☐ Yes ☐ No ☐ Yes, with procedures to trace raw materials ☐ Yes, main raw material can be traced					
6.5.1 6.5.2 6.5.3	Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective actisystem in place?	on	Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No Yes No Yes No Yes, with procedures to trace raw materials Yes, main raw material can be traced No, only the production date can be traced					
6.5.1 6.5.2 6.5.3	Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective actisystem in place? Can finished/packaged products be traced by lot identification to the appropriate raw material test reports	on	Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No Yes No Yes No Yes, with procedures to trace raw materials Yes, main raw material can be traced No, only the production date can be traced No					
6.5.1 6.5.2 6.5.3	Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective actisystem in place? Can finished/packaged products be traced by lot identification to the appropriate raw material test reports. Is there a product alert and recall	on	Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No Yes No Yes No Yes, with procedures to trace raw materials Yes, main raw material can be traced No, only the production date can be traced No Yes					
6.5.1 6.5.2 6.5.3	Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective actisystem in place? Can finished/packaged products be traced by lot identification to the appropriate raw material test reports	on	Observations /Comments ☐ Yes, with a standard feedback form and records ☐ Yes, with a standard feedback form but no records ☐ Yes, with records but no standard feedback form ☐ No ☐ Yes, with clear procedures and written records ☐ Yes, with clear procedures but no written records ☐ Yes, with written records but no clear procedures ☐ No ☐ Yes ☐ No ☐ Yes, with procedures to trace raw materials ☐ Yes, main raw material can be traced ☐ No, only the production date can be traced ☐ No					
6.5.1 6.5.2 6.5.3 6.5.4	Is customer feedback, including complaints, clearly recorded and maintained? Are there any clear procedures for handling customer complaints? Is there a closed-loop corrective actisystem in place? Can finished/packaged products be traced by lot identification to the appropriate raw material test reports. Is there a product alert and recall procedure? 20152114_P+T Report date: 12/Mar./2	on ?	Observations /Comments Yes, with a standard feedback form and records Yes, with a standard feedback form but no records Yes, with records but no standard feedback form No Yes, with clear procedures and written records Yes, with clear procedures but no written records Yes, with written records but no clear procedures No Yes No Yes No Yes, with procedures to trace raw materials Yes, main raw material can be traced No, only the production date can be traced No Yes					



6.5.6	Do you have a complet service capability?	te after sales	✓ Yes✓ No				
6.6 Overseas	After Sales Service						
Item	Conte	nt	Obs	ervations /Comments			
6.6.1	Do you have an overse center?	eas onsite service	☐ Yes ☑ No				
6.6.2	The location country of center	overseas service	U.S.A India Indonesia Russia Germany Malaysia Turkey Other				
6.6.3	Is it possible to provide engineer services?	expatriate	☐ Yes ☑ No				
6.6.4	If possible provide expanding engineer, what kind of control services are included?		☐ Debugging ☐ Maintain ☐ Repair ☑ Other				
Quality Mana	agement Process						
<u></u>	Process 1	Proce	ess 2	Process 3			
N/A		N/	Α	N/A			
	N/A	N/	Ά	N/A			
Received the	e second-party or the tl			ction report)			
	Photo 1	Pho	to 2	Photo 3			
N/A		N/A		N/A			
	N/A	N/	Α	N/A			

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Section 7: Production Process Management

Quality	Control Management	
Item	Content	Observations /Comments
7.1	Is the factory tidy and clean enough for production?	☐ Yes, very good☑ Yes, acceptable☐ No, needs improvement
		☐ No, very poor
7.2	Are the following items /documents provided at the appropriate location?	 ✓ Work instructions ✓ Approved sample ✓ Product picture ✓ No the above-mentioned was not available.
7.3	Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?	 ✓ Yes, with clear written instructions and records ✓ Yes, with written instructions but no records ✓ Yes, with records but no written instructions ✓ No
7.4	Are written inspection/testing instructions available for finished products? Are the relevant records maintained?	 ✓ Yes, with clear written instructions and records ✓ Yes, with written instructions but no records ✓ Yes, with records but no written instructions ✓ No
7.5	How are finished products inspected?	 ☑ 100% of products with detailed inspection ☑ Random inspection ☑ No inspection ☑ No inspection necessary
7.6	Are units that failed inspection clearly marked and separated to prevent accidental dispatch?	 ☐ Yes, the units are separated and marked clearly☐ Yes, the units are separated but not marked clearly☐ No
7.7	How are finished products that failed inspection handled?	☒ Repaired and re-inspected☒ Thrown away☒ No inspection necessary

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Section 8: R & D Capacity

R&D Capacity											
8.1 Current Situa	tion										
There is/are		0 R&D e	ngine	er(s) in	the co	ompa	ıny.				
Education Leve	el	Headcount					Work	Experience	Headcount		
Doctorate		0			Over 30 Years) Years	0		
Post-Graduate		0				21	1-30 Y	⁄ears	0		
Graduate		0				11	1-20 Y	'ears	0		
Junior College		0				6-	-10 Ye	ears	0		
Technical School		0				2-	-5 Yea	ırs	0		
High School		0				Le	ess th	nan 2 years	0		
Patent Situation											
Patent No.		The Name of the	e Pate	ent			The	e Patent Type		Available Date	
N/A	N/A	1				N/A				N/A	
Brand Situation											
Registration/ap		Brand Name For Approx			oval t	val to Use Validity Date			Ref.		
plication No.		Brand Name		Go	ods			validity Date			
20004391	R	efer to the Photo	Cate	egory 12	2	07/Oct./2017				Photo in Section 11	
					06/Oct./2027			06/Oct./2027	(Tra	demark Photos)	
		or New Products La	aunch	ned							
	Prod	luct Category			Lead Time						
0 The Shortest Tim	10 F	or A New Item Laur	nohoo	J	0						
		luct Category	nenec	ı	Shortest Lead Time						
0	riou	luct Category			Snortest Lead Time						
						/es					
Does the compan	y pro	ovide ODM service f	or oth	ers?	<u></u>						
Are there relevant	des	ign input/output, rev	/iew, a	and		/oc					
verification docum	ents	available for the as	ssessr	ment	□						
company?						10					
Based on inspecti with adequate spe		are R & D employee zed equipment?	es equ	iipped	☐ Yes ☐ No						
If yes, please list a	all ke	ey equipment used:			N/A						
Do R& D employees use any specific software for				for	□ \	⁄es					
designing new products?				⊠ No							
		nain software used:			N/A						
Please list all certi R & D department		ions and/or qualifica	ations	of the	N/A						

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Has the company established standard design procedures for new products?			Yes, with clear written instructions Yes, without written instructions			
		No No				
		Yes, with clear written records				
Have the designed products been inte	ernal verified or		Yes, only part writte			
validated?		Yes, without written records				
			No			
Have the designed products been test	ted by a		Yes, all designed p			
third-party inspection body?			Yes, only part of designed products have been tested			
					have been confirmed	
Are the designed products confirmed	•	Ш		•	ucts have been confirmed	
customers?			cording to client's re	quireme	nts	
			No			
			Yes, with written job			
Does the company has qualification re	equirements for		Yes, without writter	-	•	
designers?	740	☐ No, but at least two years design experience is				
		needed				
			⊠ No			
Are the designers' qualifications recog	inized by the		Yes, with written re			
company?	,,		Yes, without writter	record	5	
			No			
		Only add logo/change color/material				
What level of design services are prov	vided?	Sample processing				
		Graphic processing				
		Create an entirely new product				
New Products Launched quantity for e	each year			1		
Product Category			Num		Unit	
N/A			N/A		N/A	
8.2 R&D Real Case Description						
Customer's Name		N,	/A			
Customer's Location		N,	/A			
Customer's Industry:		N/A				
Order's Requirement Description:			N/A			
8.3 Design Process						
Process 1 Pro			ss 2		Process 3	
N/A			1		N/A	
Description: N/A Descri			ription: N/A		Description: N/A	
8.4 Design Devices						
Device 1	De	Pevice 2			Device 3	
N/A	I	N/A	4		N/A	
•			L			

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Section 9: Company Development / Expansion Plans

Company D	Company Development / Expansion Plans						
Item	Company Development Action Timeframe						
1	Confidential	Confidential					

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Section 10: Production Flow

Produc	ction Flow				
No	Production Process	No	Production Process	No	Production Process
1	Raw Material	2	Mixing	3	Plastic Injection
4		5		6	
	Raw Material		Mixing		Refining
7		8		9	
	Extruding		Cutting		Vulcanization
10		11		12	N/A
	Deburring & Inspection & Packaging		Store		N/A

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Section 11: Certification & Photos

Certification & Photos

Certification & Photos -- Business License (Original)



Certification & Photos -- Permit for Opening Bank Account



Certification & Photos -- Import and Export Enterprise Registration



Certification & Photos -- Business License (Duplicate) with Certificate / Records of Annual Inspection



Certification & Photos -- Custom Clearance Registration Form



N/A

N/A

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Trademark Photos	
Certification & Photos Trademark	N/A
第 2000-0991 号	N/A

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Section 12: Company and Product Samples

Company and Product Samples

Company Gate



Office



Workshop



Workshop



Product Sample



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Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



Product Sample



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Section 13: Competitive Advantages

13.1 Product Group Capacity								
13.1.1 Products Sold (Within12	Months)							
Products Name	Quantity		Revenue (USD)					
Rubber Wheel	1,800,000 pcs		Confidential					
Plastic Wheel	1,100,000 pcs		Confidential					
13.1.2 Suppliers Cooperated Wit	th (Within12 Months)							
No. of cooperation suppliers (total)		33						
No. of suppliers (which cooperated	d over 2 times)	30						
No. of provinces which cooperatio	n suppliers belong to	3 (Zhejiang,	Jiangxi, Shanghai)					
Would the company like to provide	design solution	☐ Yes						
service for integration project?		⊠ No						
If yes, these projects include		N/A						
Would the company like to provide	a total solution for	☐ Yes						
purchasing?		☐ Part,						
		⊠ No						
If yes, please describe it		N/A						
13.1.3 Real Case Description:								
Customer Name		Confidential						
Customer Country		Confidential						
Customer Region		Confidential						
Products Category		Confidential						
Order Value (USD)		Confidential						
Order Processing Process		Confidential						
Customer's Feedback		Confidential						
13.2 Real Case for Lower MOG	& Lead Time							
Products Name	MOQ (Within 12	2 Months)	Lead Time					
Rubber Wheel	1,000 pcs		3 days					
Plastic Wheel	1,000 pcs		2 days					
MOQ for each item	less 10							
	□ 10-20							
	20-50							
	☐ 50-100							
	☐ 100-300							
	⊠ above 300							
13.3 Real Case for Large Cont								
Products Name	Order (Within 12	2 Months)	Lead Time					
Rubber Wheel	25,000 pcs		25 days					

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Plastic Wheel	50,000 pcs			25 days		
13.4 Overseas After Sales Service	e Capacity					
13.4.1 Do you have an overseas	☐ Yes					
onsite service center?	⊠ No					
13.4.2 If yes, what onsite		Location	Cuida	ance provided	Calf description	
after-sales services are included		Location	Evide	ence- provided	Self-description	
Equipment -installation,	☐ Yes	N/A	N/A		N/A	
maintenance and other services	⊠ No	IN/A	IN/A		IN/A	
Technical advice	☐ Yes	N/A	N/A		N/A	
recrifical advice	⊠ No	IN/A	IN/A		IN/A	
	☐ Yes					
Personnel training	⊠ No	N/A	N/A		N/A	
Other	1	N/A	N/A		N/A	
13.4.3 Average response time	8 Hours		•			
13.5 After-sales service capacity	•					
Does the company accept small	⊠ Yes					
order?	☐ No					

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⁻⁻ End of Report --